

Section 4.0 Price Sheet
Note: Duplicate as necessary

MANUFACTURER'S BRAND NAME: Humanscale Corporation

PRICE LIST NAME / NUMBER: Seating Price Guide – U.S.; Prices Effective February 2005

SERIES BID: (Note – Each series shall be listed separately by name and/or number) _____

Liberty Chair

| <u>% DISCOUNT</u> | <u>STATE PURCHASE PRICE</u> |
|-------------------|------------------------------------|
| 50.75 _____ % | <u>\$1.00 – 75,000.00</u> |
| 52 _____ % | <u>\$ 75,001.00 - \$150,000.00</u> |
| 55 _____ % | <u>\$150,001.00 – 200,000.00</u> |
| Negotiable _____ | <u>\$200,001.00 & Up -</u> |

ADDITIONAL QUANTITY DISCOUNTS:

LIST ADDITIONAL DISCOUNTS APPLICABLE TO ANY SINGLE ORDER OF ANY COMBINATION OF AWARDED CONTRACT ITEMS TO BE DELIVERED AT ONE TIME TO ONE DESTINATION

| | |
|---------|----------|
| _____ % | \$ _____ |
| _____ % | \$ _____ |

QUICK SHIP PROGRAMS ARE AVAILABLE FOR:

List any series/products available on quick ship: \$1.00 - \$99,500.00 – 48.9%

INSTALLATION COSTS:

\$N/A _____ / ITEM OR % _____ OF NET COST OF ITEMS

SPACE PLANNING COSTS:

\$ _____ / HOUR

SHIPPING / DELIVERY COSTS:

If there are additional costs not already listed in the basic discount price, please detail those below: \$25.00 per chair Small Order Handling Fee for purchases of 5 chairs or less _____

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MANUFACTURER'S BRAND NAME:Humanscale Corporation

PRICE LIST NAME / NUMBER:Price Guide US Prices Effective January 2004_____

SERIES BID: (Note – Each series shall be listed separately by name and/or number)_____

Ergonomic Accessories_____

| <u>% DISCOUNT</u> | <u>STATE PURCHASE PRICE</u> |
|--------------------|---------------------------------------|
| 50 _____ % | <u>Quantity 1-50 Units</u> _____ |
| 52 _____ % | <u>Quantity 51-100 Units</u> _____ |
| 55 _____ % | <u>Quantity 101-999 Units</u> _____ - |
| Negotiable _____ % | <u>Over 1,000 Units</u> _____ - |

ADDITIONAL QUANTITY DISCOUNTS:

LIST ADDITIONAL DISCOUNTS APPLICABLE TO ANY SINGLE ORDER OF ANY COMBINATION OF AWARDED CONTRACT ITEMS TO BE DELIVERED AT ONE TIME TO ONE DESTINATION

| | |
|---------|----------|
| _____ % | \$ _____ |
| _____ % | \$ _____ |

QUICK SHIP PROGRAMS ARE AVAILABLE FOR:

List any series/products available on quick ship:

INSTALLATION COSTS:

\$ _____ / ITEM OR % _____ OF NET COST OF ITEMS

SPACE PLANNING COSTS:

\$ _____ / HOUR

SHIPPING / DELIVERY COSTS:

If there are additional costs not already listed in the basic discount price, please detail those below: _____

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MANUFACTURER'S BRAND NAME:Humanscale Corporation

PRICE LIST NAME / NUMBER:Price Guide – US; Prices Effective January 2004

SERIES BID: (Note – Each series shall be listed separately by name and/or number)Keyboard Systems _____

% DISCOUNT

STATE PURCHASE PRICE

59 _____ %

Quantity 1-50 Units _____

60 _____ %

Quantity 51-100 Units

62 _____ %

Quantity 101-999 Units

65 _____ %

Quantity 1,000 & Up Units

ADDITIONAL QUANTITY DISCOUNTS:

LIST ADDITIONAL DISCOUNTS APPLICABLE TO ANY SINGLE ORDER OF ANY COMBINATION OF AWARDED CONTRACT ITEMS TO BE DELIVERED AT ONE TIME TO ONE DESTINATION

N/A _____ %

\$ _____

_____ %

\$ _____

QUICK SHIP PROGRAMS ARE AVAILABLE FOR:

List any series/products available on quick ship:

INSTALLATION COSTS:

N/A _____ / ITEM OR % _____ OF NET COST OF ITEMS

SPACE PLANNING COSTS:

N/A _____ / HOUR

SHIPPING / DELIVERY COSTS:

If there are additional costs not already listed in the basic discount price, please detail those below: _____

Section 4.0 Price Sheet
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MANUFACTURER'S BRAND NAME: Humanscale Corporation_____

PRICE LIST NAME / NUMBER: Monitor Arms Price Guide – US; Prices Effective April 2004

SERIES BID: (Note – Each series shall be listed separately by name and/or number)_____

Monitor Arms_____

| <u>% DISCOUNT</u> | <u>STATE PURCHASE PRICE</u> |
|--------------------|---------------------------------------|
| 55 _____ % | <u>Quantity 1-50 Units</u> _____ |
| 57 _____ % | <u>Quantity 51-100 Units</u> _____ - |
| 60 _____ % | <u>Quantity 101-999 Units</u> _____ - |
| Negotiable _____ % | <u>Quantity over 1,000 Units</u> |

ADDITIONAL QUANTITY DISCOUNTS:

LIST ADDITIONAL DISCOUNTS APPLICABLE TO ANY SINGLE ORDER OF ANY COMBINATION OF AWARDED CONTRACT ITEMS TO BE DELIVERED AT ONE TIME TO ONE DESTINATION

| | |
|---------|----------|
| _____ % | \$ _____ |
| _____ % | \$ _____ |

QUICK SHIP PROGRAMS ARE AVAILABLE FOR:

List any series/products available on quick ship:

INSTALLATION COSTS:

\$ _____ / ITEM OR % _____ OF NET COST OF ITEMS

SPACE PLANNING COSTS:

\$ _____ / HOUR

SHIPPING / DELIVERY COSTS:

If there are additional costs not already listed in the basic discount price, please detail those below: _____

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MANUFACTURER'S BRAND NAME: Humanscale Corporation_____

PRICE LIST NAME / NUMBER: Freedom by Humanscale Price Guide-U.S., Prices Effective January 2003

SERIES BID: (Note – Each series shall be listed separately by name and/or number FREEDOM CHAIR

| <u>% DISCOUNT</u> | | <u>STATE PURCHASE PRICE</u> |
|-------------------|---|-----------------------------------|
| 50.75 | % | \$1 - \$75,000.00-_____ |
| 52 | % | _____ \$75,001.00 - \$150,000.00 |
| 55 | % | _____ \$150,001.00 - \$200,000.00 |
| Negotiable | | _____ \$200,001.00 and up |

ADDITIONAL QUANTITY DISCOUNTS:

LIST ADDITIONAL DISCOUNTS APPLICABLE TO ANY SINGLE ORDER OF ANY COMBINATION OF AWARDED CONTRACT ITEMS TO BE DELIVERED AT ONE TIME TO ONE DESTINATION

| | | |
|----------|---|---------|
| N/A_____ | % | \$_____ |
| _____ | % | \$_____ |

QUICK SHIP PROGRAMS ARE AVAILABLE FOR: Freedom Chair \$1-\$99,500.00 – 48.9%

List any series/products available on quick ship:

INSTALLATION COSTS:

N/A_____ / ITEM OR % _____ OF NET COST OF ITEMS

SPACE PLANNING COSTS:

\$N/A_____ / HOUR

SHIPPING / DELIVERY COSTS:

If there are additional costs not already listed in the basic discount price, please detail those below: \$25.00 per chair small order handling fee for orders of 5 chairs or less _____